



Capability Statement

ABOUT US

Monarch Group Consulting, Inc. is an Atlanta-based management consulting and workforce development firm founded in 2013. The company provides administrative management consulting, professional training, employment services, and organizational support to public and private sector clients. Monarch Group Consulting helps organizations strengthen leadership capability, improve operational performance, and enhance workforce readiness through strategic consulting, professional development training, and program implementation support.

CORE COMPETENCIES

Organizational Change & Transformation

- Prosci ADKAR change strategy, sponsor roadmaps, and change management plans.
- Organizational readiness and change-impact assessments; stakeholder analysis and resistance management.
- Leader/manager coaching, communications, and reinforcement plans that sustain adoption post go-live.

Program & Project Management

- Full-lifecycle delivery of multi-phase initiatives using PMBOK and Agile/SCRUM methodologies.
- Governance frameworks, integrated master schedules, risk/issue registers, and RAG status reporting.
- Go/No-Go readiness decisions with budget, timeline, and deliverable control across concurrent portfolios.

Training & Learning Governance

- Training SOPs, governance frameworks, scalable curricula, and course charters.
- ADDIE instructional design; instructor-led and eLearning development with knowledge validation.
- Section 508/WCAG accessibility audits, content QC, and LMS administration and partnership.

Workforce Development & Staffing

- Recruitment, onboarding, and professional-development program design and delivery.
- Contingent and permanent staffing for surges or ongoing needs, mapped to labor categories.
- Talent strategy aligned to mission goals; case-management staffing for waiver/eligibility programs.

CORPORATE DATA

UEI R42FTE2U47E6
CAGE Code 90N43
Socio-Economic Status
WBE · WOSB · SDB · MOB · MBE · GSA Pending
Website
www.monarchgroupconsulting.com

NAICS CODES

- 541611** Administrative & General Mgmt Consulting **PRIMARY**
- 561311** Employment Placement Agencies
- 561920** Convention & Trade Show Organizers
- 611430** Professional & Mgmt Development Training

PSC CODES

- U001** Lectures for Training
- U008** Training / Curriculum Development
- U009** Education / Training (General)
- U012** Training: Information Technology

DIFFERENTIATORS

- Health & human services specialists** — deep, repeated work in Medicaid, SNAP, TANF, and waiver programs, not generalist consulting.
- Practitioner insight** — we deliver direct frontline services in the programs we advise on, grounded in real operations.
- Certified practitioner bench** — Prosci-, Agile-, and SCRUM-certified staff applying ADKAR, PMBOK, and ADDIE frameworks.
- Integrated consulting & workforce development** — strategy, training, and implementation delivered together.
- Multi-jurisdiction experience** — active work across DC and Georgia agencies, scaling across differing governance and compliance environments.
- Single accountable partner** — change management, training, and workforce staffing under one firm, reducing vendor-coordination risk.

PAST PERFORMANCE

DC Health Care Finance — DCAS \$750K+
Nov 2023–Present · Organizational change management leadership supporting modernization of the DC Access System (DCAS) and operational readiness for program improvements.

DC Emergency Rental Assistance \$380K
Feb 2021–Feb 2023 · Stakeholder coordination, training development, and implementation support for housing assistance program operations.

Georgia Dept. of Community Health \$525K
Nov 2022–Present · Case management services supporting individuals with disabilities through the Independent Care Waiver Program.

TN TEDS Integrated Eligibility \$215K
Apr 2017–Jun 2019 · Training and implementation support for state eligibility systems supporting Medicaid and human services programs.



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